

# Joseph W. Clements, CPP, SSH

## Professional Profile

Executive business leader and relationship builder with a successful history of strategically launching new markets, products, and services. Adept at business development, operations management, and strategic planning. Experienced and responsible decision-maker with strong business analytic skills, driven to build strategic alliances, sharing the vision and attaining buy-in. Skilled communicator at all levels, in all contexts, and experienced presenter and speaker. Known for balancing big picture strategy with detailed implementation and execution. Creative problem solver who embraces complex challenges, consistently raising the bar by exceeding growth expectations and projected outcomes. High performing Operations and Management Executive with expertise in building/optimizing organizational processes, measurement systems, and infrastructure to maximize business results. Innovative and adept at finding engaging ways to motivate teams to exceed expectations and maintain high standards. Skilled strategist who transforms plans into workable solutions and benchmarks performance against key operational targets/goals. Safety-conscious and detail-oriented.

## Skills

- Project Management
- Personnel Management
- Regulatory Compliance
- Subcontractor management
- Stellar Safety Record
- Customer/Client Satisfaction
- Revenue Goal/ Growth Attainment
- Contract Negotiations
- Cost Controls
- Policy & Procedures
- Multiple Location Management
- Strategic Planning
- Continuous Improvement of Operational Processes/Standards
- Building Strategic Alliances
- Training & Leadership Development
- Root Cause Analysis
- Fluent in Spanish, Familiar in French

## Work History

### **01/2010 to Current    President – Founder — Battle Plan, LLC- Gonzales, TX**

- Contracted by churches and faith-based organizations to provide consulting to evaluate performance in meeting objectives or determine areas of potential cost reduction, program improvement, or policy change in areas of business, management, and liability and risk exposure.
- Professional Serviced and the largest FREE library of Resources on the market
- Provide tools to provide accountability and detect and deter fraud in their benevolence and charitable giving
  - [BENEVOLENCETRACKER.COM](http://BENEVOLENCETRACKER.COM)
- Conduct training or education programs.
- Recommend improvements to policies and procedures.
- Perform risk analyses so that appropriate countermeasures can be developed.
- Design policies, programs, or practices to ensure quality
- Provide guidance to churches to help them develop their own policies and procedures

**01/2011 to Current Owner/Director/Lead Consultant—TSSC, LLC- Gonzales, TX**

- Contracted by companies to analyze operations to evaluate performance of a company or its staff in meeting objectives or to determine areas of potential cost reduction, program improvement, or policy change.
- Direct, plan, or implement policies, objectives, or activities of organizations or businesses to ensure continuing operations, to maximize returns on investments, or to increase productivity.
- Serve as liaisons between organizations, shareholders, and outside organizations.
- Plan, direct, or coordinate security activities to safeguard company assets, employees, guests, or others on company property.
- Provide Management Consulting services for all aspects of operations.

**01/2016 to Current Vice Chair ASIS Texas Gulf Coast Chapter**

**05/2016 to 05/2017 Director of Operations - Fiber Division— Sureshot Drilling Services- Marion, TX**

- Recruited by owners to implement quality system to improve cost structure, enhance operating performance, oversee regulatory compliance, train employees to work at a higher standard, repair customer/client relations, and acquire new clients.
- Oversee all management-related issues, including human resources, hiring/training/mentoring team members, conducting performance reviews, ensuring compliance with regulatory requirements, and project planning/scheduling.
- Utilized reputation and connections to become a Prime Contractor for AT&T Fiber in San Antonio.
- Led company to become the best fiber operation in the South Texas market.
- Prepare contracts and negotiate revisions, changes and additions to contractual agreements with clients, suppliers and subcontractors.

**01/2012 to 05/2016 S. Texas Regional Safety Manager— Ritter Construction Co. - Carthage, TX**

- Subcontractor with company from September 2012-December 2012 providing security for a DCP pipeline project on Mexico-Texas border. (LL-2 Project)
- Recruited by the owners to oversee the field operations, training, client relations, and reporting for the South Texas, West Texas, and New Mexico operations.
- Order suspension of activities that pose threats to workers' health or safety.
- Investigate accidents to identify causes or to determine how such accidents might be prevented in the future and recommend measures to help protect workers from potentially hazardous work methods, processes, or materials.
- Inspect or evaluate workplace environments, equipment, or practices to ensure compliance with safety standards and government regulations.
- Conduct safety training or education programs and demonstrate the use of safety equipment.

**01/2013 to 08/2013 Lead Safety Inspector— Tulsa Inspection Resources- Tulsa, OK**

- Requested by client (DCP Midstream) to be Lead Safety Inspector for both Pipeline (Legends) and Compressor Station (Rocky Booster) Construction Projects.
- Manage the receipt, review, provide feedback for job books and contractor safety related documents (e.g. Safety Plans, Project Specific Safety Plans, JSAs, Field Safety Observations)
- Inspect site activities specifically during the kick-off and implementation of medium and high risk scope activities
- Perform Field Safety Observations as established by the frequency and level for each contractor and subcontractor, and conduct safety incident investigations, root cause evaluations, etc.

- Provide on-site occupational safety support to identify, prevent, and mitigate safety risks
- Address corrective actions, and communicate with team members to prevent repeat occurrences
- Identify existing dangers and predictable hazards in the surroundings or working conditions

**01/2004 to 12/2016 Elected Constable Precinct #4—Kenedy County, TX- Sarita, TX**

- Combative/Defensive Tactics Instructor
- SWAT Certified operator
- Active Shooter- ALERRT
- Hostage Negotiator trained by Dominic Messina
- Interrogation & Interview trained by Stan B Walters & Associates
- Full list of specialized training and skills – See below
- Protected elected officials during court procedures, and served process and other legal documents.

**01/2003 to 01/2011 Vice President of Kenedy County Groundwater Conservation District**

**03/2001 to 04/2011 Director of Security and Safety (Norias Div.)- King Ranch, Inc.- Kingsville, TX**

- Investigated crimes, accidents, offenses and damage to property.
- Served on King Ranch Safety Board for four years.
- Participated in the joint protection of U.S. Presidents, Foreign Dignitaries, Congressmen, Senators, the Governor, and celebrity guests of the Ranch.
- Participated in joint operations to apprehend illegal immigrants and drug runners that were trespassing through King Ranch property.
- Developed and implemented management plans, rules, policies, and procedures.

**08/1995 to 09/2000 Sergeant— United States Marine Corps**

- Infantry-0311- Twenty-nine Palms, CA, Okinawa, Japan
- Marine Security Group- 8515 (Embassy & Diplomatic Protection)- Quantico, VA, Conakry, Guinea (Training NCO), Paris, France (Senior Sergeant)
- Participated in the protection of U.S. Presidents, Foreign Dignitaries, Congressman, Secretaries of State, Senators, Diplomats, and Royalty
- Security Clearance- Top Secret, Department of State, Diplomatic Security Service (1998-2003)
- Full List of Medals, Awards, and Commendations upon request.
- Full List of Specialized Training upon request
- Security Clearance: Top Secret, Department of State, Diplomatic Security Service (1998-2003)
- Honorable Discharge
- Disabled Veteran

**Education**

- **2008** — Bachelor of Science- Liberty University— Magna cum Laude (4.0 GPA)
- **2011** — CPP- Certified Protection Professional- American Society of Industrial Security
- **2012** — FBI Command College

**Instructor Certifications**

- Texas Law Enforcement Instructor (TCOLE)
- Firearms Instructor (Texas DPS)
- Texas Licensed to Carry (LTC) Instructor
- CRASE Instructor – ALERRT (Civilian Response to Active Shooter Events)

- CPR/AED/First Aid Instructor
- D.O.T. Instructor- HAZMAT Shipping

### **Safety Certifications**

- SSH- Specialist in Safety and Health (OSHA Designation)
- NCCER- National Center for Construction Education and Research
  - Field Safety, Safety Technology, Construction
  - Site Safety Supervisor
  - Construction Site Safety Technician
- OSHA 30- Construction
- Transportation Worker Identification Credential (TWIC)

### **Affiliations**

- American Society of Industrial Security- ASIS
- Law Enforcement Executive Development Association- LEEDA
- Texas Tactical Police Officers Association- TTPOA
- International Association of Hostage Negotiators- IAHN

### **SPECIALIZED TRAINING AND SKILLS**

- Combative/ Defensive Tactics Instructor
- L.I.N.E. Training
- Close Quarters Battle
- Mobile Operations in Urban Terrain
- S.W.A.T. certified operator
- Active Shooter – ALERRT
- Hostage Negotiator
- Interrogation and Interview
- Tactical Operations/Surveillance Techniques
- Rapid Risk Recognition, Assessment, and Response to Terrorism
- Explosives and Devices (detection and construction)
- Marine Security Guard Group - Quantico, VA
- 5+ years Marine Corps experience
- 20+ years of experience in training, management, and consulting
- 20+ years of security and safety consulting and management experience
- 15+ years of Law Enforcement Experience - Master Certification
- 12 years of Political experience

### **AWARDS**

- Honorary Texas Ranger Captain by the Former Texas Ranger Foundation
- Letters of commendation from Ambassadors, Governor of Texas (DPS), Secret Service, and Homeland Security
- Full list of Medals and Awards on request
- Multiple Meritorious Masts
- Certificates of Commendation
- Awarded Multiple expert ratings in both rifle and Distinguished Expert in pistol

\*\*References available on request